

**MINUTES OF THE
LOUISIANA MOTOR VEHICLE COMMISSION
MOTOR VEHICLE SALES FINANCE DIVISION
3519 12th Street
Metairie, Louisiana 70002
Monday, September 12, 2016**

The meeting was called to order at 11:11 a.m. by Chairman Raymond J. Brandt.

Present were:

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| Chairman Raymond J. Brandt | Commissioner V. Price LeBlanc, Jr. |
| Commissioner Gregory Lala | Commissioner Eric R. Lane |
| Commissioner Stephen L. Guidry, Jr. | Commissioner Kenneth "Mike" Smith |
| Commissioner Keith P. Hightower | Commissioner Joseph W. "Bill" Westbrook |
| Commissioner Donna S. Corley | Commissioner Terry J. Fontenot |
| Commissioner Maurice C. Guidry | |

L. A. House, Executive Director
Adrian F. LaPeyronnie, III, Counselor
Gregory F. Reggie, Counselor
Burgess E. McCranie, Jr., Counselor

Absent were:

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| Commissioner Allen O. Krake | Commissioner Harold H. Perrilloux |
| Commissioner Keith M. Marcotte | Commissioner Randy Scoggin |

Also, in attendance were Commission staff: Ingya Cattle, Assistant Executive Director; Mike Laviolette and Scott Landreneau, Commission Investigator Supervisors; Commission Investigators: Wayne Lee, Neil Rogers, Antoine Derouen, Kevin Broussard, Ben Guidry, Thomas Hoeflinger; and Angel Blackford; Stacey Broussard, Administrative Coordinator Supervisor; and Administrative Coordinators, Trina Adams, Michael Wilson and Sage Edwards.

Chairman Brandt called for a reading of the minutes of the July 11, 2016 meeting. Commissioner Maurice Guidry made a motion to accept the minutes as read. Commissioner Stephen Guidry seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

"Chairman Brandt asked for a review of the July and August financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Westbrook made a motion to accept the July and August financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner LeBlanc and it was unanimously approved."

Chairman Brandt called for a review of the motor vehicle sales finance licenses issued:

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|---|------------------------|----------------|
| Republic Finance, LLC DBA Republic Finance | Youngsville, Louisiana | #SF-2016-01236 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01236. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|------------------------------|----------------------|----------------|
| Auto Guarantee LLC | Lafayette, Louisiana | #SF-2016-01237 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01237. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--|--------------------|----------------|
| MBCC Slidell LLC DBA Slidell Used Car Outlet II | Slidell, Louisiana | #SF-2016-01239 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01239. Commissioner Lala seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|---|--------------------|----------------|
| MBCC Slidell LLC DBA Slidell Used Car Outlet I | Slidell, Louisiana | #SF-2016-01240 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01240. Commissioner Leblanc seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--|-------------------|----------------|
| First Consumers Financial of Harvey LLC DBA First Consumers Financial of Harvey | Harvey, Louisiana | #SF-2016-01241 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01241. Commissioner LeBlanc seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|------------------------------------|---------------------|----------------|
| Harbor Financial of Rayville, Inc. | Rayville, Louisiana | #SF-2016-01242 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01242. Commissioner Smith seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--|--------------------|----------------|
| Ray Chevrolet, Inc. DBA Ray Used Cars | Maurice, Louisiana | #SF-2016-01244 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01244. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--|-----------------------|----------------|
| Red Dirt ATV & Tractor LLC DBA Red Dirt Tractor DBA Red Dirt Powersports | Alexandria, Louisiana | #SF-2016-01247 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01247. Commissioner Westbrook seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|---------------------------------|-------------------|----------------|
| Crescent Autos & Financing, LLC | Gretna, Louisiana | #SF-2016-01248 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01248. Commissioner LeBlanc seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|------------------------------|------------------------|----------------|
| Tru 2 Ato Sales LLC | New Orleans, Louisiana | #SF-2016-01258 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01258. Commissioner LeBlanc seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--|-------------------------|----------------|
| Bolton-Westmoland, Inc. DBA One For The Road Auto Sales | Natchitoches, Louisiana | #SF-2016-01261 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01261. Commissioner Westbrook seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--|----------------------|----------------|
| Oak Grove Equipment, L.L.C. DBA Oak Grove Equipment | Oak Grove, Louisiana | #SF-2016-01262 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01262. Commissioner Smith seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|------------------------------------|------------------------|----------------|
| 1st Franklin Financial Corporation | West Monroe, Louisiana | #SF-2016-01267 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01267. Commissioner Smith seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|--------------------------------|-------------------|----------------|
| Auto Fair LLC DBA Auto Fair | Monroe, Louisiana | #SF-2016-01269 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01269. Commissioner Smith seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|------------------------------|----------------------|----------------|
| Ragin' Trailers, LLC | Lafayette, Louisiana | #SF-2016-01270 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01270. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|---------------------------------------|-------------------------|----------------|
| Topps Trailer Sales and Service, Inc. | Bossier City, Louisiana | #SF-2016-01273 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01273. Commissioner Hightower seconded this motion and it was unanimously approved.

| <i>SALES FINANCE COMPANY</i> | <i>CITY</i> | <i>LIC. #</i> |
|------------------------------|----------------------|----------------|
| Gulf South Automotive LLC | Chalmette, Louisiana | #SF-2016-01275 |

The Executive Director reported the application and supporting documentation were in order for this motor vehicle sales finance applicant. Commissioner Stephen Guidry made a motion to ratify the motor vehicle sales finance license issued, #SF-2016-01275. Commissioner LeBlanc seconded this motion and it was unanimously approved.

Chairman Brandt called for a review of the GAP Administrator Licenses issued:

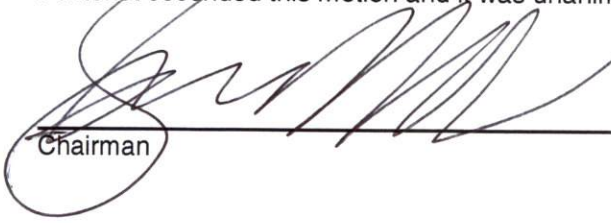
| <i>GAP ADMINISTRATOR</i> | <i>CITY</i> | <i>LIC. #</i> |
|---|------------------|----------------|
| Interstate National Dealer Services, Inc. | Atlanta, Georgia | #GA-2016-00135 |

The Executive Director reported the application and supporting documentation were in order for this GAP Administrator applicant. Commissioner Stephen Guidry made a motion to ratify the GAP Administrator license issued, #GA-2016-00135. Commissioner LeBlanc seconded this motion and it was unanimously approved.

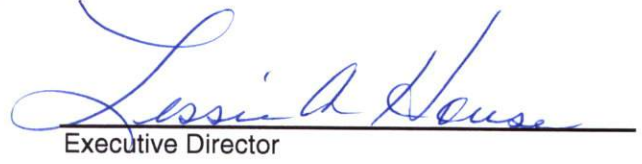
The Chairman called for a review of the licenses issued. Commissioner Westbrook made a motion to ratify the licenses issued: sales finance, #SF-2015-01195 and #SF-2016-01060 through #SF-2016-01122; GAP Administrator, #GA-2016-00124 through #GA-2015-00132; GAP Administrator Agents, #GAA-2015-00114 through #GAA-2015-00115; #GAA-2016-00066 through #GAA-2015-00097. Commissioner Hightower seconded the motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

There being no further business, Commissioner Corley made a motion to adjourn the meeting at 11:30 a.m. Commissioner Fontenot seconded this motion and it was unanimously approved.



Chairman



Executive Director